October 24, 2022

Yaesu USA 6125 Phyllis Dr. Cypress, Ca 90630 (714) 827-7600

## RE: <u>NEW SERVICE RATES EFFECTIVE DECEMBER 1, 2022</u>

To Our Valued Customers:

Due to the increase in manufacturing, shipping, and operating costs, Yaesu USA will adjust our non-warranty labor rates from \$70.00 per hour to \$90.00 per hour. The new rate will apply to items received on the effective date and moving forward. We have kept the current rate at \$70.00 per hour for over 20 years, however it is no longer appropriate considering the circumstances.

This was a difficult decision, and we thank you for your continued support in helping us keep your valuable radio equipment in great working condition.

Please feel free to call or email us with any questions, comments, or concerns.

Respectfully, Juan Hernandez Customer Service Manager